



INTERNATIONAL SUPPLIER CENTER ISC

AN EXCLUSIVE MARKETPLACE FOR THE SUPPLIER INDUSTRY

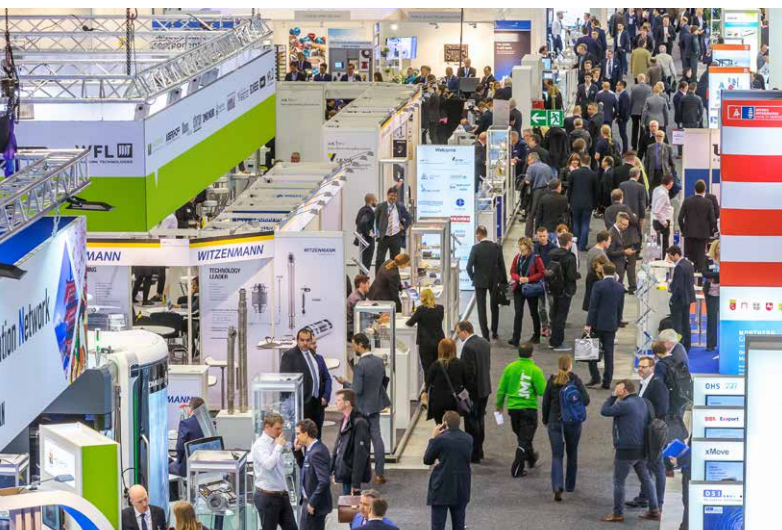
ILA Berlin is the aerospace industry's most innovative trade event. We offer an ideal platform for global industry leaders and highly specialized small to midsize companies. Join us at ILA Berlin to make important business contacts, find partners for new projects and network with key stakeholders from industry and government.

ILA Berlin is the perfect marketplace for the supplier industry. At the International Supplier Center ISC, over 300 companies from around the globe have a dedicated hall to present their latest innovations. ISC is the place-to-be for suppliers to connect with potential customers and partners. As an exhibitor you can showcase your innovations to more than 65,000 international trade visitors.



B2B MATCHMAKING PARTICIPANTS 2018 (Selection)

- Airbus Group
- Boeing
- Bombardier
- Comac
- Diehl
- FACC
- Honeywell Aerospace
- Liebherr
- Lockheed Martin
- Lufthansa Technik
- MBDA
- MTU
- Premium AEROTEC
- Recaro
- Rolls Royce
- Collins Aerospace
- Sukhoi
- UTC





B2B MATCHMAKING

Three entire exhibition days are dedicated to your industry. The B2B matchmaking is an exclusive benefit reserved for ISC exhibitors. On the ISC matchmaking platform exhibitors can preschedule B2B meetings with procurement and

development managers of the leading OEM and tier one suppliers. The ISC experts will ensure that suppliers get in touch with the right people.

KEY FACTS ISC 2018

- More than 300 exhibitors from 22 countries on 3,000 m² exhibition space
- 41% of participants from outside of Germany
- Three days runtime, B2B only
- Professional and open atmosphere, climate-controlled hall

OUR OFFER FOR ISC 2020

- Exclusive B2B matchmaking: We connect suppliers with customers
- Full-service turnkey stands available
- Co-exhibitors are free of charge
- International joint stands with additional benefits

B2B MATCHMAKING

- Access to selected high-level procurement and development managers from 50 international companies
- Arrange B2B meetings ahead of the show
- Enjoy panel discussions and networking events



Arndt Schoenemann
VP Equipment & Materials BDLI
Managing Director Liebherr-Aerospace
Lindenberg GmbH

“ILA Berlin is undoubtedly the most important event for the aerospace supplier industry. Spread over 3000m², the International Supplier Center ISC is the perfect place for exhibitors to connect with the community, discover new opportunities and projects, and discuss important topics of the future. Needless to say, we are very much looking forward to the event.”



Dr. Klaus Richter
President BDLI
Chairman Supervisory Board AIRBUS

“The International Supplier Center ISC is the strategic hub for global supply chain and business development at the ILA Berlin. It provides valuable business opportunities to your organization and ensures a fast, efficient way to make new contacts. I strongly encourage all companies interested in the aerospace supply chain to join us at the ISC.”

CONTACT – OFFERS AND SERVICES

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