

Prices and fees ILA 2022

ILA Berlin, 22 – 25 June 2022

Berlin ExpoCenter Airport

Annex to the Special Conditions of Participation for the ILA 2022

1. Rental prices / participation prices and fees for ancillary and additional services

1.a Basic information on the halls, outdoor areas and chalets

The participation fees owed for participating in the event consist of the rental fee for stand space in the halls, outdoor area and chalets, the AUMA fee and the ILA Online Package. The prices and fees for the event-related services and products are listed in the BECO Webshop.

The rental price for hall and outdoor area as well as chalets includes the energy flat rate, the general infrastructure and the hall/area inspection. The electricity and water connection must be ordered by the exhibitor as an additional service in the BECO Webshop.

Each square meter or part thereof shall be charged in full.

In accordance with the regulations of the Association of the German Trade Fair Industry (AUMA), an amount of 0.60 EUR/m² („AUMA fee“) will be charged. www.auma.de/de

The mandatory ILA Online Package includes the presentation of the main and co-exhibitor on the ILA Online Platform. The costs are compulsorily charged by the main exhibitor in the form of a separate flat rate and they are only reimbursed if the online event is cancelled, and will not be reimbursed in the event of any cancellation of the onsite event.

In the case of multiple orders of exhibition space and more than one aircraft, the ILA Online Package is charged once only for the highest value package.

Each main exhibitor will receive codes for free exhibitor passes in accordance with § 17, 17.3 of the Special Conditions of Participation for the ILA 2022, unless otherwise stated in the registration portal.

All prices are subject to the statutory value added tax.

EARLY BIRD BOOKING: 5% discount on stand rental (halls, outdoor area and chalets) for registrations received via the registration portal up to and including 30 November 2021.

2. Prices

2.a Hall (without stand construction)

Stand form	Stand rent EUR/m ²
row stand/ one side open	365.00 €
corner stand/ two sides open	387.00 €
headstand/ three sides open	409.00 €
island stand/ four sides open	414.00 €

The minimum rental area in the halls is 9 m².

On multi-storey stands, a surcharge of 75% of the row stand price will be applied to the upper storey area.

The stand rental fee does not include stand construction (partition walls, power supply, waste disposal, etc.).

2.b Outdoor area (without stand construction)

Stand Area	rent EUR/m ²
outdoor space in the outdoor area	217.00 €
outdoor space on the ILA Plaza	266.00 €
outdoor space in the chalet row	266.00 €

The minimum rental area in the outdoor area is 9 m².

Stand areas in the outdoor area with structures over 3 m in height are subject to approval. A surcharge of 50 EUR/m² will be levied.

2.c Chalets (without interior fittings)

Chalet types	Total price (EUR)
single chalet/ 100m ²	47,800.00 €
double chalet/ 200m ²	89,200.00 €
triple chalet/ 300m ²	123,300.00 €

For each chalet unit the exhibitor receives two VIP parking tickets (for two vehicles).

2.d Surcharges	EUR/m ²
Double storey/Stand Hall	274.00 €
Stand area with buildings over 3 m construction height (subject to approval)	50.00 €

2.e Shell Schemes for halls (Booth construction without stand rental)

Building type „Standard“	127.00 €
Building type „Classic“	143.00 €
Building type „Premium“	325.00 €

Shell schemes can be booked in three variants with different equipment. Stand construction equipment (separate information at www.ila-berlin.com)

The stated rental prices for the shell schemes include the construction price per m² only. The desired stand area and stand form must be registered additionally.

2.f ILA Online Package (compulsory)	EUR
main exhibitor	1,500.00 €
20% Early Bird Rate	1,200.00 €
co-exhibitor	900.00 €

3. Basic information on aircraft

The participation fees for the exhibition of airworthy aircraft (static exhibition) include an exhibition fee according to MTOW and the ILA Online Package according to Pt 2.f

EARLY BIRD BOOKING for aircraft is not applicable.

3.1 Aircraft Exhibition Fee

Airworthy aircraft

MTOW	EUR
Aircraft without engine	410.00 €
up to 750 kg MTOW	706.00 €
from 750 kg to 2,0 t MTOW	1,670.00 €
from 2.0 t to 5.7 t MTOW	3,088.00 €
from 5.7 t to 20 t MTOW	5,040.00 €
from 20 t to 40 t MTOW	5,796.00 €
from 40 t to 60 t MTOW	8,820.00 €
over 60 t MTOW	11,970.00 €

In this case the usable area will have a diamond shape generated by the aircraft-nose, tail and wingtips. (for helicopters: rotor plane + tail boom). This fee does not apply if the aircraft is parked within a rented exhibition space in the outdoor area (multi-purpose rental). Mockups are always charged on a space-basis (m²) comparable to other exhibition objects.

3.2 Landing fees

*Landing fees at Berlin Brandenburg Airport are not included and are subject to the valid airport charges

3.3 Service fees

Arrival Departure Ramp Handling, initial positioning, aircraft parking etc.

-flat rate for all arrivals at BER
(flying/static): 200.00 €

-additional per tonne MTOW
for a single basic handling
service in the static display area: 30.00 €

3.4 Ground Handling Service

According to separate ILA price list: Aircraft parked in Static Display Area (landside), depending on the technical specification of the aircraft.

*According to the ground handling price list of BER handling agents: Aircraft participating in active flight operations (airside), depending on the technical specification of the aircraft.

3.5 Other flight operation costs

Other flight operation costs are dependent on the requested services of the aircraft user/owner.

*The published fees and charges of the respective external service providers and suppliers (DFS, refueling companies, FBB, etc.) apply.

3.6 Additional products and services

Additional products and services are dependent on the requested services of the aircraft user/owner, and can be ordered at the prices listed in the BECO webshop.

*Separate invoicing by the respective service provider